

Hale Napili Rental Pool, LLC
Profit & Loss
January through September 2020

10/13/20

Accrual Basis

	Jan - Mar 20	Apr - Jun 20	Jul - Sep 20	TOTAL
Ordinary Income/Expense				
Income				
All Other Income	260.00	0.00	0.00	260.00
Rental Income	325,237.60	0.00	0.00	325,237.60
Total Income	325,497.60	0.00	0.00	325,497.60
Gross Profit	325,497.60	0.00	0.00	325,497.60
Expense				
Advertising	4,636.19	5,698.75	3,497.00	13,831.94
Business Expense	3,711.59	8,487.19	13,573.88	25,772.66
Carpet & Upholstry Cleaning	1,462.50	0.00	0.00	1,462.50
Computer & Internet Expenses	138.88	312.42	220.68	671.98
Contract Labor	112.00	0.00	2,590.00	2,702.00
Depreciation Expense	5,057.66	2,528.83	0.00	7,586.49
Fumigation	0.00	0.00	212.59	212.59
Insurance - Employees				
Medical	19,294.71	19,294.71	15,634.08	54,223.50
TDI	2,599.38	0.00	0.00	2,599.38
Worker's Comp	2,212.00	4,496.40	4,502.40	11,210.80
Total Insurance - Employees	24,106.09	23,791.11	20,136.48	68,033.68
Merchant Account Fees	15,586.95	307.64	77.91	15,972.50
Payroll Expenses	54.04	0.87	1.08	55.99
Payroll- Salary & Wages	92,546.36	8,680.00	10,788.00	112,014.36
Payroll - Taxes	11,612.69	1,889.09	911.57	14,413.35
Professional Fees				
Accounting	13,252.26	0.00	0.00	13,252.26
Total Professional Fees	13,252.26	0.00	0.00	13,252.26
Rent - AOA	750.00	0.00	0.00	750.00
Repairs / Maintance				
Maintenance	22,106.72	342.69	92,343.00	114,792.41
Satelite	0.00	0.00	3,430.47	3,430.47
Equipment	257.29	0.00	0.00	257.29
Office Repairs	154.50	0.00	2,379.29	2,533.79
Total Repairs / Maintance	22,518.51	342.69	98,152.76	121,013.96
Storage	2,283.52	2,174.31	2,365.57	6,823.40
Supplies				
Cleaning	82.38	0.00	0.00	82.38
Condo	6,088.29	1,202.96	3,451.89	10,743.14
Guest	-95.80	0.00	524.28	428.48
Laundry	807.29	0.00	0.00	807.29
Linen	0.00	0.00	0.00	0.00
Office	4,171.23	228.80	13.53	4,413.56
Operating	0.00	120.00	60.00	180.00
Total Supplies	11,053.39	1,551.76	4,049.70	16,654.85
TA Commissions	15,580.37	3,176.26	698.15	19,454.78
Telephone				
Mobile	711.86	407.91	367.55	1,487.32
Office	1,116.85	1,111.85	1,873.13	4,101.83
Total Telephone	1,828.71	1,519.76	2,240.68	5,589.15
Travel & Ent	328.38	0.00	0.00	328.38
Uncategorized Expenses	797.95	0.00	0.00	797.95
Uniforms	313.84	101.92	0.00	415.76

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Utilities				
Cable	4,598.82	7,961.49	4,129.64	16,689.95
Gas and Electric	3,667.40	3,371.17	3,041.34	10,079.91
Total Utilities	8,266.22	11,332.66	7,170.98	26,769.86
Total Expense	235,998.10	71,895.26	166,687.03	474,580.39
Net Ordinary Income	89,499.50	-71,895.26	-166,687.03	-149,082.79
Other Income/Expense				
Other Income				
Reserves moved over to cover	0.00	0.00	140,058.77	140,058.77
Total Other Income	0.00	0.00	140,058.77	140,058.77
Net Other Income	0.00	0.00	140,058.77	140,058.77
Net Income	<u>89,499.50</u>	<u>-71,895.26</u>	<u>-26,628.26</u>	<u>-9,024.02</u>