

Hale Napili Rental Pool, LLC

Profit & Loss

January through June 2020

07/18/20

Accrual Basis

| | Jan - Mar 20 | Apr - Jun 20 | TOTAL |
|------------------------------------|-------------------|-------------------|-------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| All Other Income | 260.00 | 0.00 | 260.00 |
| Rental Income | 325,237.60 | 0.00 | 325,237.60 |
| Total Income | 325,497.60 | 0.00 | 325,497.60 |
| Gross Profit | 325,497.60 | 0.00 | 325,497.60 |
| Expense | | | |
| Advertising | 4,636.19 | 5,698.75 | 10,334.94 |
| Business Expense | | | |
| Bank Service Charges | 78.00 | 75.00 | 153.00 |
| Dues and Subscriptions | 0.00 | 250.00 | 250.00 |
| GE/TAT | 0.00 | 0.00 | 0.00 |
| Guest Relations | 145.83 | 479.96 | 625.79 |
| Insurance - Liability | 3,143.19 | 7,607.70 | 10,750.89 |
| Postage and Delivery | 344.57 | 74.53 | 419.10 |
| Total Business Expense | 3,711.59 | 8,487.19 | 12,198.78 |
| Carpet & Upholstry Cleaning | 1,462.50 | 0.00 | 1,462.50 |
| Computer & Internet Expenses | 138.88 | 312.42 | 451.30 |
| Contract Labor | 112.00 | 0.00 | 112.00 |
| Depreciation Expense | 5,057.66 | 2,528.83 | 7,586.49 |
| Insurance - Employees | | | |
| Medical | 19,294.71 | 19,294.71 | 38,589.42 |
| TDI | 2,599.38 | 0.00 | 2,599.38 |
| Worker's Comp | 2,212.00 | 4,496.40 | 6,708.40 |
| Total Insurance - Employees | 24,106.09 | 23,791.11 | 47,897.20 |
| Merchant Account Fees | 15,586.95 | 307.64 | 15,894.59 |
| Payroll Expenses | 54.04 | 0.87 | 54.91 |
| Payroll- Salary & Wages | 92,546.36 | 8,680.00 | 101,226.36 |
| Payroll - Taxes | 11,612.69 | 1,889.09 | 13,501.78 |
| Professional Fees | | | |
| Accounting | 13,252.26 | 0.00 | 13,252.26 |
| Total Professional Fees | 13,252.26 | 0.00 | 13,252.26 |
| Rent - AOA | 750.00 | 0.00 | 750.00 |
| Repairs / Maintance | 22,964.24 | 342.69 | 23,306.93 |
| Storage | 2,283.52 | 2,174.31 | 4,457.83 |
| Supplies | 11,577.67 | 1,551.76 | 13,129.43 |
| TA Commissions | 15,580.37 | 3,176.26 | 18,756.63 |
| Telephone | 1,828.71 | 1,519.76 | 3,348.47 |
| Travel & Ent | 328.38 | 0.00 | 328.38 |
| Uncategorized Expenses | 797.95 | 0.00 | 797.95 |
| Uniforms | 313.84 | 101.92 | 415.76 |
| Utilities | | | |
| Cable | 4,598.82 | 7,961.49 | 12,560.31 |
| Gas and Electric | 3,667.40 | 3,371.17 | 7,038.57 |
| Total Utilities | 8,266.22 | 11,332.66 | 19,598.88 |
| Total Expense | 236,968.11 | 71,895.26 | 308,863.37 |
| Net Ordinary Income | 88,529.49 | -71,895.26 | 16,634.23 |
| Net Income | 88,529.49 | -71,895.26 | 16,634.23 |