

## Hale Napili Rental Pool, LLC

## Profit &amp; Loss

03/04/19

January through December 2018

Accrual Basis

	Jan - Mar 18	Apr - Jun 18	Jul - Sep 18	Oct - Dec 18	TOTAL
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
All Other Income	180.00	371.33	105.00	0.00	656.33
Rental Income	352,420.45	348,044.46	281,659.16	283,553.50	1,265,677.57
<b>Total Income</b>	352,600.45	348,415.79	281,764.16	283,553.50	1,266,333.90
<b>Cost of Goods Sold</b>	0.00	348.50	180.00	0.00	528.50
<b>Gross Profit</b>	352,600.45	348,067.29	281,584.16	283,553.50	1,265,805.40
<b>Expense</b>					
Charitable Donations	0.00	3,600.00	0.00	0.00	3,600.00
Advertising	4,579.68	5,971.68	4,470.22	4,777.64	19,799.22
Automobile Expense	158.61	691.13	215.51	139.08	1,204.33
Business Expense	1,809.91	2,174.57	5,587.61	621.78	10,193.87
Carpet & Upholstry Cleaning	2,057.31	749.99	1,875.01	1,859.40	6,541.71
Computer & Internet Expenses	1,546.83	2,570.83	2,918.75	1,023.41	8,059.82
Contract Labor	0.00	0.00	1,792.00	496.00	2,288.00
Depreciation Expense	7,586.49	7,586.49	2,528.83	13,253.19	30,955.00
Fumigation	0.00	208.33	433.32	955.20	1,596.85
Insurance - Employees	15,971.28	20,339.28	15,695.78	23,744.17	75,750.51
Merchant Account Fees	10,155.20	12,242.14	9,919.77	9,103.14	41,420.25
Payroll Expenses	35.48	43.28	42.94	36.85	158.55
Payroll- Salary & Wages	106,771.56	77,218.23	79,045.23	112,770.58	375,805.60
Payroll - Taxes	10,437.11	8,694.39	8,244.56	9,870.14	37,246.20
Professional Fees					
Accounting	12,793.48	9,346.00	9,346.00	9,346.00	40,831.48
<b>Total Professional Fees</b>	12,793.48	9,346.00	9,346.00	9,346.00	40,831.48
Rent - AOA	750.00	750.00	750.00	750.00	3,000.00
Repairs / Maintance	11,901.73	30,583.06	11,880.03	6,167.15	60,531.97
Storage	5,261.28	0.00	0.00	0.00	5,261.28
Supplies	10,008.67	15,563.77	9,091.93	5,651.66	40,316.03
TA Commissions	2,528.55	7,036.14	6,137.70	6,372.90	22,075.29
Telephone	1,411.72	1,884.70	1,590.61	2,076.63	6,963.66
Travel & Ent	244.01	108.69	208.67	202.91	764.28
Utilities	6,763.57	5,931.38	9,685.02	10,255.58	32,635.55
<b>Total Expense</b>	212,772.47	213,294.08	181,459.49	219,473.41	826,999.45
<b>Net Ordinary Income</b>	139,827.98	134,773.21	100,124.67	64,080.09	438,805.95
<b>Net Income</b>	<u>139,827.98</u>	<u>134,773.21</u>	<u>100,124.67</u>	<u>64,080.09</u>	<u>438,805.95</u>