

## Hale Napili Rental Pool, LLC

## Profit &amp; Loss

January through December 2016

01/17/17

Accrual Basis

	Jan - Mar 16	Apr - Jun 16	Jul - Sep 16	Oct - Dec 16
Ordinary Income/Expense				
Income				
All Other Income				
Rental	0.00	0.00	0.00	0.00
All Other Sales	139.00	378.06	205.00	370.53
Total All Other Income	139.00	378.06	205.00	370.53
Rental Income	306,175.55	265,858.09	264,554.64	261,302.63
Total Income	306,314.55	266,236.15	264,759.64	261,673.16
Cost of Goods Sold				
Cost of Goods Sold	0.00	0.00	65.00	0.00
Total COGS	0.00	0.00	65.00	0.00
Gross Profit	306,314.55	266,236.15	264,694.64	261,673.16
Expense				
Advertising	3,574.00	3,192.60	2,847.00	3,775.46
Automobile Expense	0.00	320.14	0.00	352.66
Business Expense				
Bank Service Charges	161.05	99.56	1,040.14	26.85
GE/TAT	0.00	1.46	573.41	-574.87
Guest Relations	509.37	220.72	213.84	733.80
Licenses and Permits	800.01	0.00	13.50	0.00
Postage and Delivery	1,288.70	92.03	115.84	112.86
Total Business Expense	2,759.13	413.77	1,956.73	298.64
Carpet & Upholstry Cleani...	833.35	1,538.56	791.68	1,057.30
Computer & Internet Expe...	0.00	2,035.35	2,494.58	984.33
Contract Labor	3,458.00	0.00	65.00	75.00
Depreciation Expense	7,586.49	7,586.49	7,586.49	0.00
Fumigation	0.00	0.00	0.00	1,691.64
Insurance - Employees	12,152.94	13,666.66	13,961.73	13,961.73
Merchant Account Fees	7,542.30	10,250.13	7,953.37	8,612.64
Payroll Expenses	43.80	53.73	298.52	514.39
Payroll- Salary & Wages	84,057.06	72,422.39	56,758.32	92,238.01
Payroll - Taxes	6,406.06	6,372.89	1,958.44	11,226.50
Professional Fees				
Accounting	12,425.00	7,200.00	7,600.00	8,000.00
Total Professional Fees	12,425.00	7,200.00	7,600.00	8,000.00
Rent - AOA	750.00	750.00	750.00	750.00
Repairs / Maintance	12,923.72	16,100.31	22,400.80	29,062.03
Supplies	17,956.92	8,168.28	8,027.40	9,202.40
TA Commissions	3,340.90	2,799.96	5,067.08	2,121.15
Telephone	1,806.04	1,808.46	1,048.80	2,395.29
Travel & Ent	942.79	1,237.50	252.60	235.48
Uniforms	0.00	0.00	0.00	390.50
Utilities	7,852.03	8,196.92	8,200.06	2,080.87
Total Expense	186,410.53	164,114.14	150,018.60	189,026.02
Net Ordinary Income	119,904.02	102,122.01	114,676.04	72,647.14
Net Income	119,904.02	102,122.01	114,676.04	72,647.14

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Accrual Basis

	<u>TOTAL</u>
Ordinary Income/Expense	
Income	
All Other Income	
Rental	0.00
All Other Sales	1,092.59
Total All Other Income	1,092.59
Rental Income	1,097,890.91
Total Income	1,098,983.50
Cost of Goods Sold	
Cost of Goods Sold	65.00
Total COGS	65.00
Gross Profit	1,098,918.50
Expense	
Advertising	13,389.06
Automobile Expense	672.80
Business Expense	
Bank Service Charges	1,327.60
GE/TAT	0.00
Guest Relations	1,677.73
Licenses and Permits	813.51
Postage and Delivery	1,609.43
Total Business Expense	5,428.27
Carpet & Upholstry Cleani...	4,220.89
Computer & Internet Expe...	5,514.26
Contract Labor	3,598.00
Depreciation Expense	22,759.47
Fumigation	1,691.64
Insurance - Employees	53,743.06
Merchant Account Fees	34,358.44
Payroll Expenses	910.44
Payroll- Salary & Wages	305,475.78
Payroll - Taxes	25,963.89
Professional Fees	
Accounting	35,225.00
Total Professional Fees	35,225.00
Rent - AOA	3,000.00
Repairs / Maintance	80,486.86
Supplies	43,355.00
TA Commissions	13,329.09
Telephone	7,058.59
Travel & Ent	2,668.37
Uniforms	390.50
Utilities	26,329.88
Total Expense	689,569.29
Net Ordinary Income	409,349.21
Net Income	<u>409,349.21</u>