

HALE NAPILI  
AOAO AND RENTAL POOL  
BOD/EC MEETING  
April 6, 2021

BOD/EC Members Present: Brian Cowell, Steve Straub, Brandon Roach, Linda Levi  
Meeting called to order at 3:30 p.m. via telephone conference call.

Agenda:

- general information about Maui and tourist recovery
- office procedures
- property issues

Brian reported that tourism is increasing on the island. With vaccinations increasing and infections decreasing more and more people are comfortable traveling. Currently, Hawaii requires travelers to take a pre-travel test within 72 hours of travel. If there is a negative result, travelers can forego the 10-day quarantine (this can vary island to island). Lieutenant Governor Josh Green is promoting the vaccine passport for fully vaccinated travelers to enter and travel within Hawaii through an electronic code. The passport will be in place of the Covid pre-travel test or quarantine. He is targeting May 15 for the passports to be integrated as part of travel protocols. Those who are not vaccinated will still need the pre-travel test or quarantine. The Travel.hawaii.gov website will update as necessary.

Guest cancellations declined in early March and more people were able to travel. However, rental cars became very difficult or impossible to find so that caused some cancellations. During the pandemic, rental car companies sent many cars back to the mainland and are just now bringing them back to Maui.

After being unable to travel and cooped up for so long, the attitude of tourists seems to be very entitled. There are traffic jams, long lines at restaurants (still at 30% capacity) and crowding everywhere. Take a deep breath everyone!

During the pandemic downtime we were able to review guest rental procedures and believe there is an opportunity to further optimize rental rates, policies and advance deposit requirements. We are consulting with the management team at the Mauian to advise us on business procedures to better manage our revenue stream.

Our Employee Handbook is being reviewed by an attorney who specializes in Hawaiian Employment Law.

This winter was hard on our property. Property maintenance costs will increase going forward.

We are installing a new webcam which should be operational later in April.  
The meeting was adjourned at 4:50 p.m.

Respectfully submitted,

Linda Levi, Secretary

